Solution Brief

Managed Cloud Services

Fully managed off-premise resources that offer outstanding performance, security, and resiliency

Datalink Managed Cloud is a complete cloud solution built on best-of-breed solid-state converged infrastructure and capitalizing on all the benefits of the public cloud as well. Designed for burstability, it can flex workloads to the public cloud for temporary processing power. With integrated IT security, threat prevention, and disaster recovery, your customized cloud protects your data and applications, and helps ensure ongoing operations in the event of an emergency.

With Managed Cloud, you no longer have to budget the time, effort, and hardware procurement expense to build your own solution. Instead, you can accelerate your move to a cloud platform, allowing for improved service levels, enhanced ability to meet workload demands, and faster revenue growth. Managed Cloud integrates with your operations, including change, patch, and systems management, freeing your team of many operational burdens so they can focus on higher-level activities.

Datalink Managed Cloud helps companies address the growing divide between traditional IT and the business with greater agility, cost effectiveness, transparency, and goal alignment.

IT is evolving more rapidly than ever. Unprecedented demand for higher operational efficiency, improved customer experience, reduced risk, and enhanced IT security is driving this change. And the expectation is that it can all be done while managing costs. IT is also being asked to:

- Enable end user self-service
- Modernize the data center
- Control rogue/shadow IT
- Respond to merger and acquisition activity
- Manage governance, regulation, and compliance issues
- Meet uptime requirements
- Implement disaster recovery measures
- Deal with skill gaps, turnover, and staffing

Adding to IT's challenge is an array of options that are transforming the way infrastructure is sourced and delivered to the business, including the traditional data center (physical and virtual), hyperscalers, hosted infrastructure, and the OpEx consumption model. Managed Cloud helps organizations address all of these issues in ways that were unimaginable just a few years ago.

Why Datalink

+ We draw on more than 25 years of experience in technology, operations, and services to help you meet your business challenges.

+ From IT strategy and workload analysis to architecting, implementing, and managing solutions, we assist with all facets of your cloud environment.

+ Our Managed Cloud locations are strategically located throughout the U.S. and around the world.

+ Dual 24/7 North American support centers provide immediate access to more than 85 skilled support engineers to ensure issues are resolved quickly and accurately.

Benefits of Managed Cloud

Operational efficiencies that free up IT staff to focus on innovation

Use of both private and public cloud to optimize workload alignment

High performance for even the most demanding applications

Internet perimeter and internal application firewalls

Uptime SLO of +99.999%

Virtually unlimited scalability

Tighter IT/business alignment

Managed threat prevention

Increased ability to deliver business outcomes

Full data-at-rest encryption

The best of both worlds

An on-premise data center provides the security, data oversight, and flexibility you require. However, with shrinking IT budgets and staff, growing need for agility and efficiency, and day-to-day operational demands that stifle innovation, it is not exclusively what the business needs.

The public cloud is ideal for certain workloads and enables tremendous agility. It also provides reassuring stability with platforms that are continuously tested, enhanced, and monitored, and gives your IT group the ability to move workloads as needed to optimize performance.

For many organizations, the ideal solution combines the best attributes of both on-premise and public cloud solutions. This gives them fully managed access to whatever infrastructure is needed for one monthly OpEx payment.

Much more than just cloud

Datalink Managed Cloud provides Infrastructure as a Service, monitoring and OneCall Support Services, and managed security and threat prevention. It also comes with a Migration Workshop and 25 VM moves. Backup as a Service and DR as a Service are available as options.

And just as important as what Datalink Managed Cloud provides is what it eliminates:

- Co-location contract for hosting
- Contracts for site internet connections
- Support contracts to manage
- Multivendor complexities
- Equipment leases
- Separate managed services contracts

Datalink Managed Cloud delivers all the capabilities you need without the administrative hassles.

Making IT happen

Datalink helps organizations transform technology, operations, and service delivery to meet business challenges. We provide expert guidance on IT investment, working with clients to deliver comprehensive transformations that enhance service levels, support growth, increase operational efficiency, and reduce risk.

Learn more at:
datalink.com