



An Insight company

cloud readiness assessment workshop



Use qualitative data to develop an effective cloud transformation roadmap.

Companies realize the benefits of moving to a cloud-based IT services delivery model and transitioning IT to a cloud services broker role. With the promise of significant gains in agility, performance, and service levels, it's no surprise that organizations are implementing private, public, or hybrid cloud options. But how do you know if you're ready to take the leap – or where to start? The Datalink cloud readiness assessment workshop is the first step to launching a cloud delivery service.

WHY DATALINK

- We have advised many medium and large sized enterprises on data center transformation strategies, including cloud adoption.
- We have designed and operated several cloud computing offerings for more than five years, including cloud-based backup and recovery and secure archiving.
- Our advanced services consultants have extensive hands-on and strategic experience in IT and cloud operations.
- Our cloud management services provide a holistic review of your environment as it pertains to successful cloud adoption, including technology, business skills, and processes.
- Our cloud readiness workshop is part of our extensive cloud enablement program, which helps customers prepare for their journey to cloud maturity, no matter where they are today.

DATALINK BRINGS TRANSFORMATION EXPERTISE TO CLOUD COMPUTING ADOPTION

Through a two-day workshop, your IT department will receive an objective, qualitative analysis of your current readiness and capabilities for moving into a cloud delivery model. You'll gain a better understanding of how business processes and technology maturity impact your cloud strategy through a thorough analysis and discussion for successful internal cloud deployment.

The Datalink cloud readiness assessment workshop answers the following questions surrounding cloud adoption so you can make sensible, forward-looking decisions:

- Does your organization currently have the capability to move to cloud service delivery? If not, what are the gaps?
- What do your customers need? Are you positioned to offer this to them?
- Do you have the processes for moving to the cloud?
- What kind of timeline does your organization need to follow to move workloads in a timely manner?
- Is your business prepared to account for the changes that you would incur?
- Do you know what business use cases might benefit most from implementing a public or private cloud?



OUR WORKSHOP APPROACH

We begin with a pre-workshop questionnaire to help us understand your IT environment's current state. On day one of the workshop, we bring together knowledgeable subject matter experts from your organization who are familiar with IT operations and services to examine current capabilities for moving workloads to a cloud delivery. Using NIST characteristics of cloud computing, our facilitator leads an assessment of six focus areas:

- Resource pooling
- Broad network access
- Rapid elasticity
- Measured service
- On-demand self-service
- Application and workload hosting

We then present and review the qualitative assessment results and recommendations on day two. Our subject matter experts will grade your organization on each of the six areas on a maturity scale of one to five. In addition, you'll receive a list of strengths and weaknesses, with prioritized recommendations of key activities needed for the short, medium, and long term, along with the expected impact these activities will have on your organization.

The assessment results are provided in an easy-to-understand one-year roadmap to bring clarity and discipline to your cloud strategy. Our roadmap clearly plots your next steps for the following 12 months to help make a smooth transition to a cloud delivery model.



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BENEFITS OF THE DATALINK CLOUD READINESS WORKSHOP

- Receive objective, prioritized recommendations at an affordable price point – on an accelerated timeline.
- Identify potential benefits and/or risks that could affect your IT environment.
- Get an end-to-end view of your current cloud readiness and capabilities.
- Improve business agility and operational efficiency.
- Define high-priority organizational and/or operational gaps to cloud adoption.
- Eliminate guesswork with qualitative recommendations that allow you to properly move to the cloud.
- Enhance your ability to create a business case and projected ROI with planning and budgeting.
- Give IT executives empirical data to support cloud strategy investments.
- Provide you with a foundation for transformation success.

Making IT happen

A complete data center solutions and services provider, Datalink helps Fortune 500 and mid-tier enterprises get the most from every IT investment – with storage, server, and network expertise across the infrastructure. We deliver greater business results throughout, designing what we sell, deploying what we design, and supporting what we deliver.