

Solution Brief

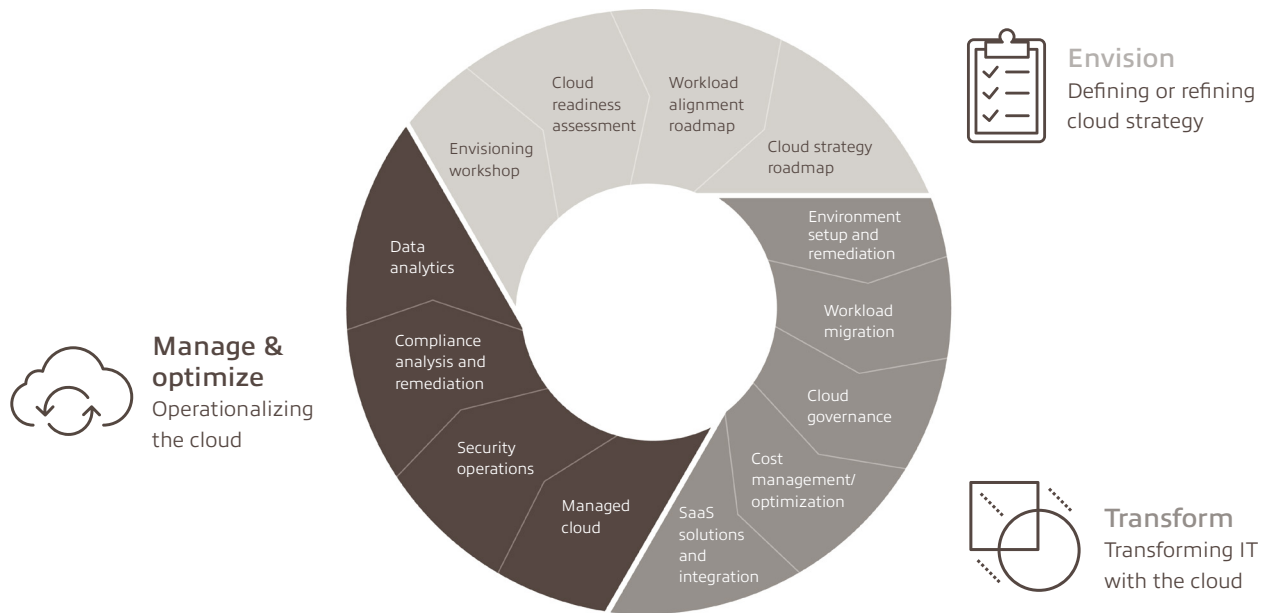
Comprehensive Cloud Strategies and Solutions

End-to-end assistance with cloud governance, migration, and operations

IT transformation is critical to business success, and the cloud is playing an increasingly important role in innovative transformation strategies. Our Cloud + Data Center Transformation (C+DCT) solution can help you capitalize on cloud resources, including envisioning the ideal platform mix, transforming existing infrastructure, and managing and optimizing the solution.

Cloud as an operational model

The amount of available information on cloud adoption can be overwhelming, leaving organizations unclear as to how to move forward. Our C+DCT teams architect solutions that capitalize on the power of the cloud to achieve business objectives, starting with cloud strategy as a baseline. Our processes include:



When we work with your organization, we collaborate on developing a roadmap and timeline that supports your unique business needs and goals. As experts in cloud technology and cloud economics, we can also help you explain to the business how you will leverage the cloud, manage workloads and security, and govern cloud usage.

Laying the foundation for cloud resource integration

Optimizing cloud resources requires maintaining the right cloud governance and operations models. This includes proper subscriptions and role-based access controls. It also involves applying appropriate resource tagging to ensure cost management with the ability to “showback” or “chargeback” costs to specific business units. And, of course, it is critical that any legal or compliance requirements are met.

Real-world success stories

International manufacturer wanted to achieve global scale and rapidly deploy updates to its website — without having to make a capital investment.



- Developed a more responsive website and helped the client avoid a massive CapEx investment
- Enabled faster updates to market, better continuous release process, and better DevOps processes
- IT became a business partner, reducing support time and costs, allowing business units direct access to their resources

Multinational computer software technology company needed to control costs for its business units by consolidating subscriptions and resources.



- Facilitated IT transformation to cloud governance organization
- Developed best practices around role-based access controls (RBAC)
- Enabled savings of more than \$1.2M annually

Federal government department wanted to modernize aging infrastructure and update legacy applications with its few employees challenged to simply maintain operations.



- Discussed innovation/transformation to hybrid cloud or cloud first, and implementing scalable architecture they can maintain going forward
- Made recommendations on modernizing and simplifying IT to increase speed, reduce complexity, reduce outsourcing, eliminate technical debt, cut through red tape
- Explained process of moving to the public cloud including dependencies, cost, knowledge transfer, etc.

American multinational conglomerate needed to rein in cloud spend and uncontrolled deployment to better address connectivity, performance, and security.



- Assessed cloud resources: processes, controls, and deployment on preferred platform
- Provided recommendations on best practices for public cloud including consolidation
- Performed analysis and cloud readiness assessment

Meaningful solutions driving business outcomes

We provide expert guidance on cloud integration and data center transformation to organizations of any stage or maturity. By holistically supporting the adoption of new technologies, we enable companies to meet business challenges, improve service levels and efficiency, support growth, and reduce risk.

Learn more at:

datalink.com | insight.com