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Datalink Cloud Complete

Simplify your journey to the cloud

IT transformation can be challenging. You need to ensure your IT strategy aligns with business goals and streamline the transition – all while balancing day-to-day operational initiatives. Datalink Cloud Complete helps you overcome these hurdles with a comprehensive cloud solution that is ready to implement in just weeks. The journey to IT as a Service (ITaaS) doesn't have to take months – or even years. Datalink Cloud Complete shortens the path to just weeks – so IT can provide immediate value to your business.

WHY DATALINK

- We have more than 25 years of experience helping IT teams move from a technology-centric to a business- and customer-focused organization.
- Using our deep understanding of IT infrastructures and technology interdependencies, we focus on aligning business drivers with technology solutions.
- We help you analyze, design, and implement cloud solutions – freeing you and your team to focus on key business initiatives.
- With direct, real-time access to Datalink OneCallSM customer support engineers, disruptions to your IT environment are resolved quickly and accurately.
- We offer a full lifecycle of related services that includes advanced services, managed services, and support services.

THE VALUE OF AGILITY IN THE CLOUD

Cloud Complete eases the transformation to an agile ITaaS model. What can you gain from agility? Ultimately, you can quickly and efficiently scale and deliver IT services to your business. In addition, internal IT is positioned as a services broker, identifying whether the private or public cloud is best for users' IT requests based on compliance, backup, and recovery requirements.

TAKE THE FAST TRACK TO ITAAS

Cloud Complete is a foundational cloud build-out that helps you streamline your organization's transformation journey. Leverage Cloud Complete to lay the groundwork for ITaaS – and a full hybrid cloud build-out down the road – depending on your needs. Essentially, we help lead you to the right cloud solution based on your requirements, implement and optimize your strategy, and manage the cloud for maintenance and upgrades – so you don't have to make the journey alone.

Cloud Complete allows your whole organization to take advantage of all the tangible benefits that private, hybrid, and public cloud solutions have to offer – immediately.

TAKE THE FAST TRACK TO INFRASTRUCTURE AND SERVICES IN ONE PACKAGE

With Cloud Complete, you receive:

- Cloud planning, design, and implementation jumpstart – We guide you through the upfront questions, challenges, and decisions that can arise with cloud implementation, choose the right solution for you, align the cloud to your organization's strategy, and get your cloud up and running in just weeks.
- Converged cloud infrastructure and support – We leverage popular orchestration and management solutions from VMware®, Cisco®, and Microsoft® – and leading converged infrastructures such as FlexPod™, VSPEX®, and Vblock™ – to help you choose the best one for your business.
- Datalink Unified OneCall Support Services – Datalink Cloud Complete comes with OneCall support, an additional level of support ideal for unified solutions. We are one of the few solution providers that can help triage data center issues on a solution level, helping you maximize uptime and minimize disruption to your data center.
- Managed services – You'll also have access to Monitored Cloud Complete that leverages VDC monitoring services and tools, as well as Managed Cloud Complete, which provides managed services, scheduled maintenance upgrades, and more.
- Advanced services to align to business initiatives – On top of infrastructure and management, automation, and orchestration, you receive additional configuration services to help maximize your organizational benefit. You'll also have optional upgrade integrations such as VDI extensions, service catalog, hybrid cloud alignment, and Application Centric Infrastructure (ACI).

KEY BENEFITS OF CLOUD COMPLETE

- Streamline your path to ITaaS.
- Consolidate dozens of cloud technology decisions.
- Get clear strategic alignment to your cloud strategy.
- Move to the cloud with fast, effortless implementation.



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- Lower operational complexity with a simplified efficient infrastructure.
- Position your internal IT team as a cloud services broker, making the cloud and its benefits increasingly more valuable.
- Free up time to focus on the strategic business initiatives that matter most.
- Deliver a client-aware cloud infrastructure for higher quality user experience.

TRANSFORMING YOUR BUSINESS STARTS WITH DATALINK

Finding the right solution for your organization can be difficult – especially when you're trying to align your cloud strategy and business outcomes among stakeholders and internal processes. We know that there are multiple, diverging paths to cloud. Our enterprise service delivery experience coupled with our track record of cloud implementations enable us to choose the right solution that's right for your business, minimize business risk, and accelerate your journey to the cloud.

YOUR PARTNER FOR FAST, SIMPLE CLOUD IMPLEMENTATION

Leverage our extensive experience with cloud environments – from orchestration to management and automation – to accelerate and ease your transition to the cloud. We help architect a cloud solution that enables your IT organization to focus on the strategic initiatives that matter most to your business. With Cloud Complete, now you can increase business agility and improve operational efficiency with a cloud solution that serves as the foundation for ITaaS.

Making IT happen

Datalink helps Fortune 500 and mid-tier enterprises transform their data centers to meet tomorrow's IT challenges today. From recommending ways to bridge the gap between IT and user expectations, to implementing advanced technologies like ITaaS and cloud, to providing robust managed services and technical support, we make IT relevant – standardizing, optimizing, and managing how business gets done.

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