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data center relocation services



When it comes to data center relocation, experience counts.

The selection of the right type of data center relocation (DCR) partner could mean the difference between a successful move with minimal downtime and a sloppy move with broken equipment and missed deadlines. Datalink has more than 20 years of experience completing drama-free data center moves.



Datalink coordinates all personnel, site preparation, transportation, and cargo handling logistics to make the move a success.

OUR DATA CENTER RELOCATION SERVICES HAVE HELPED CUSTOMERS:

- Meet rigid deadlines by moving 200 servers in a 12-hour window over a holiday weekend
- Improve availability by provisioning spare / standby equipment at the new location to provide redundancy and an additional layer of data protection
- Fill in the gaps of available expertise to successfully migrate a Microsoft® Exchange Mail environment
- Save \$60K by drastically shortening the move time through the use of DCIM tools
- Confirm that the initial power and space provisioned was adequate for current needs and had room to meet long-term requirements
- Data overlay coordinates all personnel, site preparation, transportation, and cargo handling logistics to make the move a success.

DATALINK IS MUCH MORE THAN A DCR PARTNER. WE HAVE MORE THAN 20 YEARS OF DATA CENTER EXPERIENCE INCLUDING DATA CENTER INFRASTRUCTURE MANAGEMENT (DCIM), CAPACITY PLANNING, PROJECT MANAGEMENT, DATA CENTER CONSOLIDATION, AND MORE.

We offer data center relocation services to address all of your needs, including:

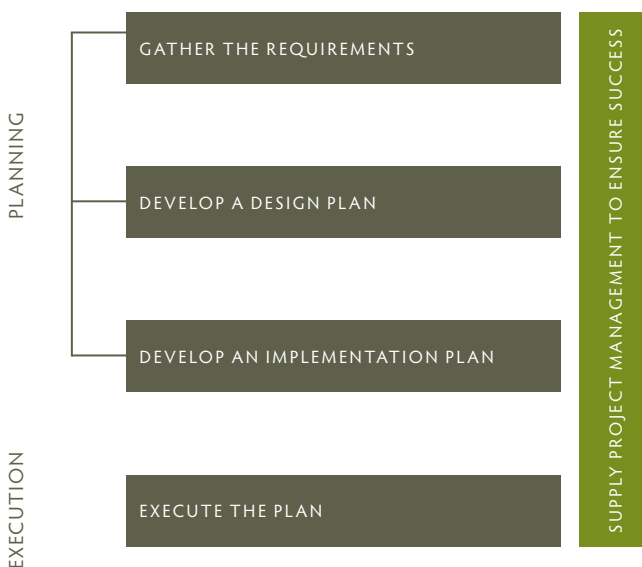
- Basic rack-to-rack box move (execution only)
- Project management – from planning assistance and comprehensive project management to turnkey relocation service (requirements definition, design decisions, implementation planning, and execution services)
- Insurance (hardware replacement and data recovery)
- Transportation (specialized transportation for specialized needs)
- End-to-end transition support and leading vendor recertification
- IT consulting including disaster recovery / business continuity advice as necessary

DCR SUCCESS: 75-PERCENT PLANNING, 25-PERCENT EXECUTION

Relocating or consolidating a data center – whether to support corporate expansion and acquisitions, reduce operating costs, or for some other business condition – is not trivial. Many hours are dedicated to planning prior to the actual move. A skilled, experienced professional who has been through the process before is needed to ensure accurate information and precision timing.

Regardless of the business motivation, a DCR involves risks, both operational and financial. Thorough planning is key to ensuring an incident-free move. At Datalink, we use a process-driven approach to DCRs, which allows us to deliver predictable results.

PREDICTABLE RESULTS



EVERY DATA CENTER MOVE HAS UNIQUE REQUIREMENTS

For most complex IT projects, one size does not fit all. Some clients can do much of the planning required to successfully move a data center in house. In these cases, they may need a partner only to physically execute the move. In other cases, clients do not have resources with the time, the skills, and/or the knowledge required; they need a partner to manage the planning process and then execute the plan. Most of the time, however, the requirements lie somewhere between the two extremes.

At Datalink, our first step in any data center relocation is to establish a dialog with you and your team so we can better understand your specific needs in the planning space.

THE VALUE OF PROJECT MANAGEMENT

DCRs are infrequent events for most businesses. As a result, your in-house staff may not have the proper skill set to manage a project of this magnitude. Even if your staff has the appropriate skills, they likely do not have the time necessary to plan and execute a move while attending to their “real jobs.”

Project management helps achieve ROI faster with minimal stress. Professionally executed project management procedures and processes can provide a foundation for order in even the most complex projects. Using DCIM tools can help reduce the time a DCR project takes, and that directly translates to lower costs – a key value that a project manager provides.

An experienced project manager can also:

- Constantly adjust workloads and timeframes to keep the project on track
- Plan for the overall “big picture”
- Manage dependencies between different tasks
- Facilitate issue resolution
- Develop a common understanding among team members
- Identify risks and take actions to avoid them

USING DCIM TOOLS TO FACILITATE DCR AND MAXIMIZE DATA CENTER ASSETS

Using DCIM tools with a well developed methodology can effectively cut your relocation planning time by up to 45-percent. With data center modeling that represents space, power, heating, and cooling, a DCIM tool can drastically reduce risk by showing the impact changes have on each of these elements in your data center.

In addition, DCIM supports faster, more coordinated physical moves with the ability to plan network connections and make changes on the fly, improving efficiency while significantly reducing the risk of human error.

DCIM solutions also remedy the many pains associated with data center management including capacity planning, escalating utility costs, precise provisioning, performance inefficiencies, virtual sprawl, and more.

Making IT happen

A complete data center solutions and services provider, Datalink helps Fortune 500 and mid-tier enterprises get the most from every IT investment – with storage, server, and network expertise across the infrastructure. We deliver greater business results throughout, designing what we sell, deploying what we design, and supporting what we deliver.

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