



Solution Brief

Residency Services

Datalink helps you bridge the IT skills gap

From new technology deployments to day-to-day management, our Residency Services span transitional, operational, and technical requirements to provide critical support:

- + Replace key staff or address new technology skills gaps
- + Relieve overloaded staff through temporary demand spikes
- + Accelerate special projects or consulting engagements
- + "Try before you buy" a permanent IT hire

Expertise: Sourced, screened, and support-ready

As a full IT lifecycle services and solutions company, we are uniquely equipped to identify the skills that technical resources must possess to be successful. Here's what the process looks like, step-by-step:



1: Sourcing

Our experienced resources are:

- Current residents or consultants
- Past residents with proven customer success
- Pre-screened resident applicants
- Hand-selected from Datalink's job portal, social media, and talent management boards



2: Screening

We use a four-pronged approach to ensure quality resources:

- Pre-screen interview to check skill set match, communication abilities, and references
- Technical interview to test skills and thoroughly assess knowledge and experience
- Personality test to ensure candidate demeanor suits job environment
- Aptitude test to measure a candidate's analytical and problem-solving competencies



3: Support-Ready

The last phase prior to resource assignment is facilitated by Datalink, and driven by your decisions:

- Candidate review: We present the top two candidates with an executive summary and skills matrix
- Interviews: We set up interviews by phone, in-person, or both
- Approvals: Agree on start date, sign contracts, and initiate onboarding

We free your team so it can focus on central business initiatives.

Contact Datalink today to find out if Residency Services are right for your team.

Flexible resourcing customized to your needs

Residency Services are offered on a short-term, transitional, or long-term basis. Choose what works best for your situation and strategic goals.

+ Classic Residency

Client contracts for short or long term temporary resources to allow flexibility in their workforce.

+ Residency as a Service

Client contracts for flexible residency service credits. Credits can be exchanged to easily change or add personnel, skills, locations, experience without any additional paperwork.

+ Placement Service¹

Client contracts for permanent resources with the option of either contract to hire or direct hire. Contract to hire allows client to try out their newly identified resource and hire when confident of fit, with no waiting for permanent positions to be approved. Direct hire allows client to hire immediately to fill those permanent positions.

Our model is flexible to meet your needs and can adapt to your processes. Let us take the worry out of your hands so you can focus on your business.