Residency Services

We help you bridge the IT skills gap

From new technology deployments to day-to-day management, our Residency Services span transitional, operational, and technical requirements to provide critical support:

+ Replace key staff or address new technology skills gaps
+ Relieve overloaded staff through temporary demand spikes
+ Accelerate special projects or consulting engagements
+ "Try before you buy" a permanent IT hire

Expertise: Sourced, screened, and support-ready

As a full IT lifecycle services and solutions company, we are uniquely equipped to identify the skills that technical resources must possess to be successful. Here's what the process looks like, step-by-step:

1: Sourcing

Our experienced resources are:

- Current residents or consultants
- Past residents with proven customer success
- Pre-screened resident applicants
- Hand-selected from our job portal, social media, and talent management boards

2: Screening

We use a four-pronged approach to ensure quality resources:

- Pre-screen interview to check skill set match, communication abilities, and references
- Technical interview to test skills and thoroughly assess knowledge and experience
- Personality test to ensure candidate demeanor suits job environment
- Aptitude test to measure a candidate's analytical and problem-solving competencies

3: Support-Ready

We facilitate the last phase prior to resource assignment, which is driven by your decisions:

- Candidate review: We present the top two candidates with an executive summary and skills matrix
- Interviews: We set up interviews by phone, in-person, or both
- Approvals: Agree on start date, sign contracts, and initiate onboarding

We free your team so it can focus on central business initiatives.

Contact us today to find out if Residency Services are right for your team.

Flexible resourcing customized to your needs

Residency Services are offered on a short-term, transitional, or long-term basis. Choose what works best for your situation and strategic goals.

+ Classic Residency
  Client contracts for short or long term temporary resources to allow flexibility in their workforce.

+ Residency as a Service
  Client contracts for flexible residency service credits. Credits can be exchanged to easily change or add personnel, skills, locations, experience without any additional paperwork.

+ Placement Service[1]
  Client contracts for permanent resources with the option of either contract to hire or direct hire. Contract to hire allows client to try out their newly identified resource and hire when confident of fit, with no waiting for permanent positions to be approved. Direct hire allows client to hire immediately to fill those permanent positions.

Our model is flexible to meet your needs and can adapt to your processes. Let us take the worry out of your hands so you can focus on your business.

Real-world success stories

A Fortune 300 provider of medical technology uses residency to support a data center migration.

- Provided resources to support migration discovery tasks

- Placed Solaris, Windows, AIX, and Linux experts to drive operational and remediation tasks

- 4 residents engaged for time frames ranging from 4 months to more than 2 years

A respected international technology and services provider uses residency to build a team to tackle an infrastructure initiative.

- Provided Residency as a Service (RaaS) resources

- 8 residents placed, covering Windows, storage, security, networking, and applications support

- Successful initial 10-month engagement extended to 20 months

A regional healthcare system uses residency to address skills gaps after a merger.

- Quickly placed network administrator to support operational/help desk functions

- Provided network engineering resource to assist with nationwide technology rollout

- Filled senior unified communications voice engineer position

A financial services provider uses residency to replace a lost resource.

- Placed skilled Linux engineer

- Resource renewed 3 times

- Residency engagement continues with other resources requested

Meaningful solutions driving business outcomes

We provide expert guidance on cloud integration and data center transformation to organizations of any stage or maturity. By holistically supporting the adoption of new technologies, we enable companies to meet business challenges, improve service levels and efficiency, support growth, and reduce risk.

Learn more at:
datalink.com | insight.com

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