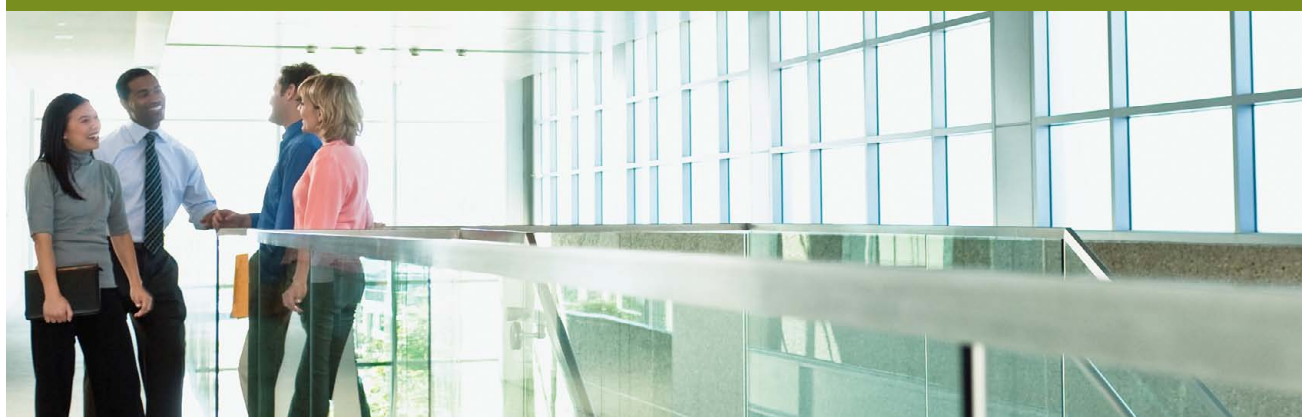




# Subject Matter Expert (SME) Brief Oracle / Sun



## END-TO-END DATA CENTER SPECIALISTS

Datalink data center solutions provide a consultative, best practice-based approach to solving business needs and mitigating risk. Our solutions span these key areas:

- Virtualization and Consolidation
- Data Storage and Protection
- Advanced Network Infrastructure
- Business Continuity and Disaster Recovery

## STRONG ORACLE / SUN PARTNERSHIP

Datalink partners with Oracle / Sun to provide complete data center solutions. Our strategic relationship with this leading technology vendor, coupled with our extensive data center expertise, allows us to offer you a complete set of solutions.

## High level of technical competency

Datalink IT specialists are trained on Oracle / Sun best practices for enterprise environments.

- **Oracle Platinum Partner**
  - Optimized database infrastructures
  - Data protection
  - Cloning
  - Performance optimization
- **Historically, a Sun Executive Partner**
  - Low-, mid-, and high-end servers and storage
  - Unified / open storage
  - Solaris™ / SPARC
  - Integration
  - ZFS™
  - High-performance computing
  - Virtual desktop infrastructure
  - Enterprise tape automation
  - ISV enablement / integration
- **Historically, Sun Solaris Help Desk Certified**
  - x64
  - SPARC
  - Enterprise storage
  - Enterprise software

## Making IT happen

A complete data center solutions and services provider, Datalink helps Fortune 500 and mid-tier enterprises get the most from every IT investment – with storage, server, and network expertise across the infrastructure. We deliver greater business results throughout, designing what we sell, deploying what we design, and supporting what we deliver.

### MAXIMIZED ORACLE / SUN SOLUTIONS

#### Holistic platforms for addressing IT challenges

- We design, implement, and support a multitude of solutions featuring Sun and Oracle products, including Sun Storage 7000 Unified Storage System, Oracle Real Application Cluster, Oracle Database 11g, and Oracle Enterprise Linux.
- Our turnkey approach includes consulting, analysis, design, implementation, management, and support.
- The cumulative knowledge of our engineering expertise is applied to every phase of the IT lifecycle – from design to implementation to support.

#### Significant breadth and scope

- We work with companies from nearly every industry.
- Our customers rely on us to improve the business effectiveness of their IT.

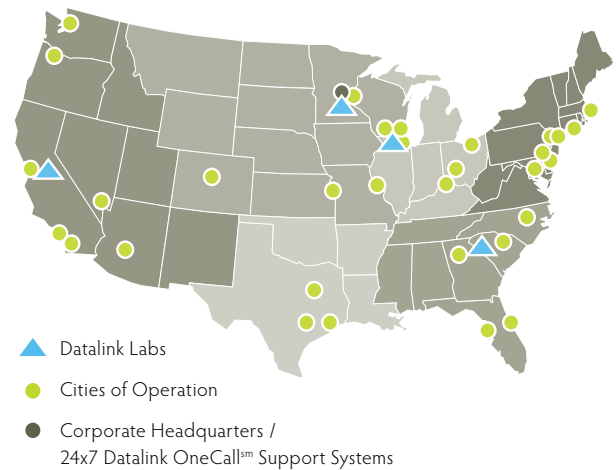
- Our solutions span all aspects of the data center – storage, servers, and networks.
- We design what we sell, deploy what we design, and support what we deliver.
- We have a nationwide presence with more than 30 office locations and four testing and validation labs throughout the U.S.

### DATA STORAGE AND PROTECTION SERVICES

Datalink offers comprehensive services that help you ensure your data storage and protection strategies align with business needs.

Our services include:

- Data continuity assessments
- Backup assessments
- Backup reporting
- Capacity assessments



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